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**Scheduling, CPT Coding, Billing & Productivity:
How They All Interrelate for Outpatient Therapy**

Webinar Occurred on March 11, 2021

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Santa Clarita, CA 91350

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Scheduling, CPT Coding, Billing & Productivity: How They All Interrelate for Outpatient Therapy

COURSE DESCRIPTION:

How you schedule your patients, the insurance your patient has, the type of condition the patient has that requires physical therapy, occupational therapy and/or speech therapy, and the ability to use or not use support personnel all have an impact on the CPT codes you can bill for that patient visit, the number of units you can bill in a day, and, ultimately, your productivity and the financial success of your organization. In this session, attendees will learn various ways they can schedule their patients; including double booking and overlapping regardless of the insurance carrier; how to use support personnel, if allowed, to provide interventions under the appropriate and applicable supervision of the physical therapist or occupational therapist; how to bill correctly based on the time spent with the patient providing skilled therapy interventions; and how this impacts productivity and, ultimately, the financial success of the organization. The speaker will discuss metrics PTs, OTs and SLPs should be tracking on a weekly or monthly basis in their organization to ensure its financial success and explain how more units per visit may not always mean more money per visit.

OBJECTIVES:

At the conclusion of this webinar presentation, participants will be able to:

1. Differentiate ways of scheduling patients and discuss how this impacts coding, billing, and productivity.
2. Define “requires one-on-one patient contact” and explain how that impacts billing and productivity.
3. Assess your current process of scheduling, billing, and productivity and compare it to what was taught in the session.
4. Identify what financial data to analyze (units, visits, evaluations, etc) and interpret this data to determine the financial success or failure of your practice/organization.

ABOUT THE SPEAKER:

Rick Gawenda, P.T., graduated in 1991 with a Bachelor of Science in Physical Therapy from Wayne State University, Detroit, Michigan. Mr. Gawenda is currently the President and founder of Gawenda Seminars & Consulting, Inc. and Director of Finances for Kinetix Advanced Physical Therapy Inc., a private practice located in southern California. He has provided valuable education and consulting to hospitals, rehabilitation agencies, private practices, nursing homes, and his peers in the areas of CPT and ICD-10 coding, billing, documentation, reimbursement, and compliance as it pertains to outpatient therapy services as well as denial management and the appeals process for Medicare denied claims. Mr. Gawenda’s website, www.gawendaseminars.com, provides a valuable source of information on rehabilitation rules and regulations, coding, documentation, and reimbursement.

Mr. Gawenda is a member of the American Physical Therapy Association (APTA) and Michigan Physical Therapy Association (MPTA). Mr. Gawenda is the Past President of the Section on Health Policy & Administration of the APTA as well as Past President of the Michigan Association of Medical Rehabilitation Program Administrators.

Mr. Gawenda is also the author of “The How-To Manual for Rehab Documentation: A Complete Guide to Increasing Reimbursement and Reducing Denials” and “Coding and Billing for Outpatient Rehab Made Easy: Proper Use of CPT Codes, ICD-9 Codes and Modifiers”.

WHO SHOULD LISTEN:

Physical therapists, physical therapist assistants, occupational therapists, occupational therapy assistants, speech-language pathologists, private practice owners and practice administrators, office managers at private practices, as well as directors, managers, supervisors, and compliance officers in skilled nursing facilities, hospital outpatient therapy departments, rehabilitation agencies, home health agencies, and comprehensive outpatient rehabilitation facilities.

INCLUDED IN YOUR MATERIALS PACKET:

In addition to the expertise and advice presented during this webinar conference, you'll also receive a handout (in PDF format) that will include related reference links.

CEUs

This webinar **has not been submitted** to any state board or national organization for CEU approval. A certificate of attendance will be available upon completion of the webinar for each participant and may be adequate for credit in some states; you will need to contact your state licensing regulatory body to determine whether or not credit will be granted for this webinar conference.

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- Solaris 10
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Michelle Gawenda

Phone: 661.350.6187

Email: seminars@gawendaseminars.com

If you wish to contact Rick Gawenda directly, you may email him: info@gawendaseminars.com or visit his website at: <http://www.gawendaseminars.com>